



YOUR LOCAL
DISTRIBUTOR

COMPANY PROFILE



About iAXCESS

iAXCESS is a leading regional distributor of best in breed IT Products and security solutions. With its offices spread in Dubai, Jordan, KSA and Lebanon and reselling partners in the region, iAXCESS serves in more than 22 countries offering competence and expertise. It provide best IT solutions to Enterprises, ISPs and mobile operators, servicing Clients in the Middle East, Gulf Counsel Countries and Africa. We are partnering with industry pioneers in the fields of Unified Threat Management Appliances, Global Internet Roaming, Network Security, Remote Control and offering IT Solutions at competitive prices.

iAXCESS is a 100% channel oriented company dedicated to support its partners and resellers offering them constant and updated technical, sales and marketing support around the clock. We are here to create a new market space and drive commercial opportunities to our partners allowing them to grow and spread their foot prints throughout the region.





History

Founded in 2003, iAXCESS saw a niche in the Middle East that no other IT security and solutions distributors were providing. Offering 8 years After its success, and with the expertise of a well-established brand, iAXCESS started building trust relations with channel partners in East and West Africa.

Now iAXCESS looks into the future of IT security solutions in the region by expanding and broadening its support to channel partners in more countries, thus widening its experience and relations in the area.

Values

Our values describe our company as we want it to be. We believe that putting our values into practice creates long-term benefits for partners, resellers, vendors and employees.

We take responsibility for QUALITY

- Deal with leading worldwide IT solution companies offering us best-in-bread products and solutions
- Deliver excellence and strive for continuous improvement and satisfaction with our partners

We strive to support our reselling partners who can in turn satisfy their clients

- Respect our partners, listen to their requests and understand their expectations
- Strive to exceed their expectations in affordability, quality and on-time delivery

We act with integrity and show respect

- Demonstrate highest standards of behavior, including honesty and fairness
- Show respect for and value all individuals for their diverse backgrounds, experience, styles, approaches and ideas



Mission and Goals

- Provide quality support
- Help our channel partners sell and be with them every step of the way.
- Offer State of the art continuous and updated sales and technical trainings
- Assess with sales and market positioning
- Available 24/7 with any inquiry or assistance our partner may require.
- Bring innovative and competitive products

24/7
TECHNICAL
SUPPORT



**TECHNICAL
TRAINING**
per schedule
per request

IT SECURITY PRODUCTS

KASPERSKY Lab

Kaspersky Lab develops produces and distributes information security solutions that protect customers from IT threats and allow enterprises to manage risk. Kaspersky Lab also provides products that protect information from viruses and offer consulting services and technical support. For additional information , please visit www.kaspersky.com

NETASQ we secure IT

NETASQ is best known for designing and building the NETASQ UTM (Unified Threat Management) range of “all-in-one” Network Security appliances that combine multiple security features in one device. Key features include intrusion prevention, firewall, antivirus, antispymware, antispam, content filtering, VPN access. For Additional information , please visit www.netasq.com

e11even

Leading German e-mail security provider eleven is a pioneer in the field of managed e-mail security (antispam, antivirus and email archiving). Eleven offers products and services for protecting e-mail infrastructures for companies, ISPs, and public institutions. The company, founded in 2001 and headquartered in Berlin, specializes in cloud-based managed e-mail security. In addition, eleven also offers in-house software as well as white-label solutions. www.eleven.de

BACK-UP
&
RECOVERY
SOLUTIONS



Acronis is a leading provider of easy-to-use backup, recovery and security solutions for physical, virtual and cloud environments. Its patented disk imaging technology enables corporations, SMBs and consumers to protect their digital assets. With Acronis' disaster recovery, deployment and migration software, users protect their digital information, maintain business continuity and reduce downtime. Acronis software is sold in more than 180 countries and available in 13 languages. For additional information, please visit www.acronis.com

Double-Take[®]
by **Vision Solutions**[®]

High availability, replication, disaster recovery and data sharing solutions for Windows, IBM i (i5/OS), AIX, Linux and Cloud environments: That's the expertise of Vision Solutions. For nearly 20 years, Vision's MIMIX, Double-Take and iTERA products and services have kept business-critical applications protected and quickly/fully recoverable at over 20,000 organizations worldwide.

NETGEAR[®]
Connect with Innovation™

NETGEAR has been a worldwide provider of technologically advanced, branded networking products since 1996. NETGEAR storage systems store, share and protect data for home or business users. It's a great way to centralize files, share them between computers and even automatically back up to an offsite location!



CARRIER
SERVICES



CommuniGate
SYSTEMS

CommuniGate Systems provides industry leading, world class Unified Communication products. Unifying all forms of communications into one, easy to install, manage and use platform, our products help businesses become more productive, efficient and competitive. Our products are designed with the end user in mind, and packaged to allow our customers and partners (Carriers, ISPs and resellers) to deliver compelling business communications solutions to market.



pleex

Pleex™ is the service that lets you back-up over the air & share online your mobile content. You access & share backed-up contacts, pictures, videos, and documents via the Web or the mobile Internet at www.pleex.com, thus developing a community of users. This community also exchanges and communicates with Pleex by Bluetooth. Pleex™ is ideal for mobile carriers, MVNOs and Web players with a Web / mobile convergence strategy looking at generating additional revenues and increasing customer loyalty.



iPass

iPass is a leading provider of enterprise mobility services that changes the economics of enterprise mobility and revolutionizes the connectivity experience. At iPass we provide services that simply and smartly facilitate access from any device on any network, while providing the visibility and control necessary to support the demands of the enterprise customer. Founded in 1996, iPass products and services transparently facilitate every connection, provide the enterprise with carrier independence and reduce lock-in costs.

Why iAXCESS?

- Best-of-breed product range
- Dedicated Country Managements
- Product technical training
- Sales Training
- Qualified Lead Generation
- Marketing Support
- Integrated Marketing Campaigns
- Product Sales Specialists

Contact us

Website: www.iaxcess.net

Email: info@iaxcess.net
sales@iaxcess.net

UAE, Sharjah

Sharjah FZ area, A4 Block,
Warehouse # 50; P.O Box 500121
Tel: +971 6 5576206 ; Fax: +971 6 5576207

LEBANON, Beirut

Jdeideh, Beirut, Assaily strt,
2nd flr, Abou Jaoudeh Bldg, P.O Box: 90-223
Tel: +961 1 872406/7; Fax: +961 1 872404

JORDAN, Amman

Jabal Amman, 3rd Circle
Prince Moh'd Street, Anani Bldg, 3rd Flr
11184, P.O Box 840778
Tel: +962 6 4612283; Fax: +962 6 4612477

KSA

To be determined

